



FIAT CHRYSLER AUTOMOBILES

*In June, FCA sales in Europe were up 7.9% (versus 2.1% for the industry) to 106,700 vehicles. Market share was 30 basis points higher at 6.9%. Alfa Romeo posted a 36.7% sales increase over the prior year, while Fiat brand sales were up 9.1%. The Fiat 500 and Fiat Panda dominated the A segment once again, with a combined share of around 30.0%. The Fiat 500L was the best selling vehicle in the Small MPV segment with a 25.4% share. The Fiat 500X and Jeep Renegade continued among the top ten in the Small SUV segment. The Fiat Tipo, best-seller in the Italian C segment, continued to improve its position in the European rankings. The Alfa Romeo Stelvio and Giulia, already leaders in their respective segments in Italy, also continued to register gains across Europe.*

**Fiat Chrysler Automobiles** outperformed the European industry (EU28+EFTA) once again in June, with sales up 7.9% year-over-year (+2.1% for the industry) to 106,700 vehicles. Market share was 30 basis points higher at 6.9%.

FCA also outperformed the industry for the six months year-to-date, with sales up 10.5% (versus 4.6%) to 609,100 vehicles.

The Group registered increases in all major markets, with June sales up 12.8% in Italy, 2.6% in Germany (versus -3.5% for the market), 6.7% in France and 3.1% in Spain.

**Fiat** brand posted European sales of nearly 82,700 vehicles, a year-over-year increase of 9.1%, with market share 40 basis points higher at 5.4%.

In addition to Italy, where sales were up 15.8%, the brand also posted increases of 7.9% in Germany and 1.3% in France.

Year-to-date, brand sales were up 11.1% to nearly 466,000 vehicles, with market share 30 basis points higher at 5.5%.

The brand remained the undisputed leader in the European A segment with the 500 and Panda accounting for a combined share of nearly 30.0% (both June and the year-to-date). In June, sales of the 500 totaled nearly 19,000 vehicles, while Panda sales totaled more than 17,600 vehicles. For the year-to-date, the two models posted respective increases of 5.0% and 1.7%.

The Tipo, already established as C segment leader in Italy, was among the top ten in its segment in Europe with more than 16,100 vehicles sold in June. The 500L was also best-seller in its segment with a share of more than 25.0% for both June and the year-to-date. In addition, the 500X was among the top five in its segment, as was the 124 Spider, which posted a 19.3% sales increase in June.

**Lancia/Chrysler** posted June sales of more than 4,600 vehicles with share at 0.3%.

Year-to-date, brand sales totaled nearly 37,500 vehicles, with European share at 0.4%.

In Italy, the Lancia Ypsilon was among the top ten overall and third in the B segment with a 9.4% share.

**Alfa Romeo** posted June sales of more than 9,100 vehicles, an increase of 36.7% year-over-year, with market share 20 basis points higher at 0.6%. Brand sales were up 23.1% in Italy, 8.0% in the UK, 24.4% in Germany, 57.8% in Spain and 73.0% in France.



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Year-to-date, brand sales were up 39.7% to 46,150 vehicles, with share 10 basis points higher at 0.5%.

Driving this result were the Alfa Romeo Stelvio and Giulia. The Stelvio, the brand's first-ever SUV, is already segment leader in Italy and continued to climb the European ranking with more than 1,700 vehicles sold in June (of which, 58.7% outside of Italy). With nearly 3,000 vehicles sold, the Giulia is also first in its segment in Italy and rapidly positioning itself among the European leaders, even without a station wagon as offered by its premium competitors.

**Jeep** brand sales in Europe totaled nearly 9,350 vehicles and market share was 0.6%.

For the year-to-date, sales totaled nearly 54,000 vehicles with share at 0.6%.

The brand's June sales were up 18.7% in Italy, 0.9% in France and 28.7% in Spain.

The Jeep Renegade continued among the top ten in the Small SUV segment once again in June with sales up 3.9% to nearly 7,400 vehicles. For the six months year-to-date, sales of the Renegade were 4.9% higher than the same period in 2016.

For **Maserati**, the Group's luxury brand, European sales totaled 902 vehicles in June and 5,568 for the year-to-date.

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